



## Brazil-Canada Chamber of Commerce

invites to the panel presentation

### **Brazil: Overview of the Real Estate Market**

The real estate market in Brazil offers great potential but to really understand the market it's critical to compare and contrast real estate in North America to Brazil. This morning briefing will offer insights into market aspects in terms of the legal/existing legislation, market trends, and information on how to participate and structure the investment from a tax perspective.

#### **Moderator - Brazilian Market Trends**

Matias Gancberg, Director of Operations & Finance Latin America  
*Colliers International*

#### **Commercial / Industrial and Office Real Estate**

Mary Criebardis, Senior Office Consultant – Sao Paulo, Brazil  
*Colliers International*

#### **Brazil Retail Market – An Update on Current Market Dynamics**

Eric Bonnor, Senior Vice-President, Private Equity  
*Brookfield Asset Management*

#### **Local Support Connecting With Brazilian Partners (Conference call)**

Mr. Hélio Abreu, Vice President  
*ADIT - The Association for Real Estate Development and Tourism of Northeast Brazil*

#### **Canadian Outbound Tax Perspectives**

Jim Hutchinson, Corporate Tax Specialist  
*Miller Thomson LLP*

**Date:** Tuesday, August 18 from 7:30 a.m. to 10:00 a.m.

**Location:** 40 King Street West, Scotia Plaza. Suite 5800 - Toronto M5H 3S1

**Fees:** BCCC Members \$35.00 Non-Members \$50.00

Buy your tickets at <http://brazilrealestate.eventbrite.com/>

For questions contact BCCC at [bccc@iecanada.com](mailto:bccc@iecanada.com)

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#### AGENDA

- 7:30 a.m. - 7:55 a.m.** Registration & Continental Breakfast
- 7:55 a.m. - 8:00 a.m.** Opening Remarks. Cintia Zanellato, Director. *BCCC*
- 8:00 a.m. - 8:10 a.m.** Remarks from Dalton Albrecht, Partner. *Miller Thomson LLP*
- 8:10 a.m. - 8:25 a.m.** Panel Moderator - Brazilian Market Trends  
Matias Gancberg, Director of Operations & Finance Latin America  
*Colliers International*
- 8:25 a.m. - 8:45 a.m.** Commercial / Industrial and Office Real Estate  
Mary Criebardis, Senior Office Consultant – Sao Paulo, Brazil  
*Colliers International*
- 8:45 a.m. - 9:05 a.m.** Brazil Retail Market – An Update on Current Market Dynamics  
Eric Bonnor, Senior Vice-President, Private Equity  
*Brookfield Asset Management*
- 9:05 a.m. - 9:25 a.m.** Local Support Connecting With Brazilian Partners (Conference call)  
Mr. Hélio Abreu, Vice President. *ADIT - The Association for Real Estate Development and Tourism of Northeast Brazil*
- 9:25 a.m. - 9:45 a.m.** Canadian Outbound Tax Perspectives  
Jim Hutchinson, Corporate Tax Specialist  
*Miller Thomson LLP*
- 9:45 a.m. - 9:55 a.m.** Questions & Answers
- 9:55 a.m. - 10:00 a.m.** Closing Remarks. Cintia Zanellato, Director. *BCCC*

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